**SECTION A**

**Answer ALL the questions (Answer should not exceed 5 lines):**  
1. State any two Objectives of Industrial Relations.  
2. What is Picketing?  
3. What is a Registered Trade Union?  
4. What is Participative Management?  
5. What is Positive Discipline?  
6. What is meant by Hot Stove Rule?  
7. What is Conciliation?  
8. What are Works Committee?  
9. What is Code of Discipline?  
10. Who coined the term Collective Bargaining?

**SECTION B**  
Answer any FIVE questions (Answer should not exceed 2 pages)  

11. What are the Duties of a Labour Welfare Officer?  
12. What are the Responsibilities of the Management and the Union under the Code of Discipline?  
13. What are the Advantages of Collective Bargaining?  
14. State the objectives of UTUC?  
15. Explain the Powers of Works Committee.  
16. What are the Merits and Demerits of Arbitration?  
17. Who are the players in the system of Industrial Relations? Explain their Characteristics.  
18. Explain the different kinds of Strikes.

**SECTION C**  
Answer any TWO questions (Answer should not exceed 4 to 6 pages):  

19. Explain the Qualities of a good Conciliation Officer. Why has Conciliation failed in India?  
20. Explain the scope of collective Bargaining Agreements. What Suggestions do you like to make regarding the success of Collective Bargaining in India?  
21. Explain the Functions of the following Councils:  
   a) Plant Council  b) Joint Council  c) Unit Council  d) Shop Council  

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